

Instruction: Create a campaign below and submit your completed worksheet.
What is your desired outcome? (More clients/More sales/More bookings)
Identify and define your audience (Demographic/Budget/Age/Sex/Lifestyle)
Decide on a campaign (Guest posting, sponsored content, re-targeting, co-creation,
competitions, mentions on social, discount codes)

Describe you brand influencers (Audience, industry, professional, age group)
Promote (What is your content/posts about? Service/Products?)
☐ Track your success (Are you tracking traffic, engagement or conversions – decide on your tracking method, observe and stick to it.)