

# TASK

## Profit and Loss Exercise

**Instruction:** Answer the Turnover, Profit and Expenses questions.

**Some points to consider:**

1) Are my sales growing?

2) Are my expenses going up faster than my sales?


3) Am I making a profit?

4) Am I always maximizing my overdraft?

5) Do I have loyal repeat clients?



6) Am I making a profit monthly or at least annually?



7) Is the effort I am putting in paying off?

